ITC-Alibaba.com Global Digital Trade Accelerator for MSMEs in Developing Countries

PROCESSED FOOD PRODUCTS



Taste, health and safety, nutrition and quality

- A MIJAIL LOREDO
- **𝔅** +59172190407
- ☑ m_loredo@agroexport.com.bo
- ♂ www.agroexport.com.bo
- ⊘ Bolivia (Plurinational State of)

我们是一家成立超过10年的公司,致力于在国际上生产和 销售多种农产品,尤其是谷物和种子。我们的团队在种子生产和 相关领域有超过20年的经验。我们的质量管理体系、可追溯性和 有机产品都得到了国际认证。

We are a company created more than a decade, dedicated to the production and marketing of various agricultural products, especially grains and seeds, internationally. We have a team with over 20 years of experience in the production of seeds and related to the field. We have international certifications for our quality management systems , traceability and organic products.

Key products offered:	Black and white Sesame Seeds, Chia seeds, Quinoa, Sesame Seeds Nougat, Sesame Oil, Chia Oil, Peanuts
Workforce:	30
Export experience:	Japan, China, Netherlands, the United States, Germany
Social commitments:	a balanced, sustainable and diversified field production growth





MasterInt. GROUP MasterInt.

MasterInt. Group provides intelligent navigation for your company's international expansion.

- 8 Victor Mellao
- & +5511991582140
- ₩ trade@masterint.com
- ∂ https://masterint.com
- 🔘 Brazil







我们的使命是为顾客提供最高质量的产品,同时为传统分销策略 提供独一无二且高效的替代方案,在不同环境中创造更好的结果。 我们的目标是在我们所运营的国家里成为首选的品牌建设合作伙伴。

Our mission is to offer customers the highest quality products while providing unique and cost-effective alternatives to traditional distribution strategies, creating better outcomes in all settings. Our goal is to become the preferred brand building partner in the countries we operate.

Key products offered	Rice Noodle Vermicelli, Mineral Water, Acai Sorbet Freeze Dried Mix Powder (new), among others to be decided along the year.	
Workforce:	less than 10	
man and a second second	LUCLIAE China Cauali Analaia Canadana	

Export experience: UK, UAE, China, Saudi Arabia, Germany



DNF PACIFIC GROUP

Don't Go Alone. We Can Grow Business Together!

- β SIMON BRANTES
- **&** +86 182 2172 0836
- ⊠ simon.brantes@dnfpacific.com
- ⊘ www.dnfpacific.com
- ⊘ Chile



东南之帆是位于圣地亚哥和上海的农业和食品业务发展机构,专门 从事从南美到中国的新鲜水果和干果出口产品。我们热衷于农业、 国际贸易和我们所在目的地市场的运营,我们用专业背景和宝贵经验 为合作伙伴提供服务。

Agricultural & Food business development agency based in Santiago and Shanghai, for export products, specialized in fresh fruit and dry fruits from South America to China. We are passionate about agriculture, international trade and operations in the destination markets where we are, with professional background and valuable experience at the service of our partners and collaborators.

Key products offered:	fresh fruit, dried fruits, coffee,
	industrial food, seafood.

Workforce:

Export experience: China, Europe



Gabana Ethiogabana Trading PLC

The summit of speciality

- A KINDYHUN WOLDE KINDYHUN MAMO
- R +251934738699
- kindyehunm@ethiogabana.com \sim
- www.ethiogabana.com Ð
- Ethiopia $(\bigcirc$



Ethio Gabana是埃塞俄比亚人在埃塞俄比亚成立的一家特色咖啡公司。 我们的梦想是与世界分享埃塞俄比亚咖啡的味道和传统,同时与种植 咖啡的人分享其价值。

Ethio Gabana is a specialty coffee company founded in Ethiopia by Ethiopians. Our dream is to share the taste and tradition of Ethiopian coffee with the world while sharing the value with the people who grow it.



Key products offered: Workforce:	Green bean ,roasted coffee and Honey. 57	
Export experience:	Japan, USA, South Korea, EU	
Social commitments:	Building a school in Anderacha; Renovating the local school near our Bochesa site and supplying it with adequate classroom and learning materials; Installing a clean water pump at each site to supply safe drinking water to the local community.	

联合国国际贸易中心-阿里巴巴国际站 全球发展中国家中小企业数字化贸易加速器项目 ITC-Alibaba.com Global Digital Trade Accelerator for MSMEs in Developing Countries



PETRAM PLC

- A Sami Abdulwassie
- **&** +251115504030
- petramplc@gmail.com
- ♥ Ethiopia





Petram Plc是一家总部位于埃塞俄比亚的家族式食品和饮料制造公司,为我们的本地市场提供服务,旨在通过B2B电子商务平台将我们的业务范围进一步扩大到出口市场。我们的使命是努力用我们的品牌影响全球市场,并通过有效贸易改变价值链上利益相关者的生计。

Petram Plc is a family-owned Food and Beverage Manufacturing Company based in Ethiopia serving our local markets aiming to extend our reach further to export markets through B2B e-commerce platforms. Our mission is striving to make an impact on the global market with our brands and transform livelihoods of stakeholders along the value chain through effective trade.

Key products offered: Maaza Fruit Juices

Workforce:	200
Export experience:	Africa, China, US, Europe, Islands



We process, produce and export high grade agricultural products all over the world.

- A DEREJE TAFFESE ABEBE
- & +251902191919/+251911819904
- 🖂 derejetaffese872@gmail.com
- ⊘ www.warkatrading.com
- Ethiopia
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Warka Trading House PLC (Warka for short) is an Import/Export company that specializes in the export of Sesame Seeds and Coffee, and the import of Motorbikes. We use the latest available technology to clean and sort our agricultural materials for our customers all over the world, including most European Union countries, China, and the America.





Key products offered: SESAME SEEDS, CASTOR SEEDS, COFFEE

Workforce:	254
Production capacity exported to China:	30,000 tons
Export experience:	China, Europe, Russia, Singapore, Dubai
Social commitments:	one of the biggest job creators in the country; Active involvement towards reforestation; provide free and unlimited clean water for the residents of the area.



Provide locally made healthy packaged food.

- A Mariama Johm
- **&** +2207837281
- ☑ afritastegambia@gmail.com
- ⊘ www.warkatrading.com
- 🔘 Gambia





Afri-Taste is a sole proprietorship business involved in the processing and preservation of fruits and vegetables into ready to eat local foods with a variety of exotic flavors to melt away into the satisfaction of the taste buds of our astounding customers. Our mission is to provide locally made healthy packaged food.



Key products offered:	groundnut cake, pepper sauce, coconut balls
Production capacity exported to China:	200,000 units of each of the listed products above
Workforce:	less than 10
Export experience:	America, Germany, UK
Social commitments:	Our vision is to provide affordable, convenient and quality food products to our customers for healthy consumption.

Home* Comforts Tea

Home Comforts Investments Ltd (Home Comforts Tea)

Home Comforts Tea aspires to be a globally renowned dealer in tea and tea products

- A Brian J.W Muchiri
- **𝔅** +254722778015
- ₩ brian@homecomforts.co.ke
- ∂ http://www.homecomforts.co.ke
- 🔘 Kenya



Home Comforts Investments Ltd是一家贸易公司,总部位于肯尼亚 内罗毕,拥有茶叶出口许可证。我们是肯尼亚蒙巴萨茶叶拍卖会的 买家成员,加强了我们的茶叶采购、茶叶处理和茶叶供应能力,最终 造福于我们的本地和国际客户。我们的产品包括包装茶和散装茶, 我们可以根据客户的要求提供这两种产品。

Home Comforts Investments Ltd is a trading company and licensed tea exporter based in Nairobi, Kenya. We are Buyer Members of Kenya's Mombasa Tea Auction, enhancing our tea sourcing, tea handling and tea supply capabilities for the ultimate benefit of our local and international clients. Our products comprise packed tea and bulk tea and we are able to supply both based on the client's requirements



Key products offered:	Tea, Coffee, Moringa, Value Added products derived from Tea
Production capacity exported to China:	3000 tons
Workforce:	less than 10
Export experience:	UAE, USA, Pakistan (through agency)
Social commitments:	Honesty & Integrity in All Our Dealings With Our Stakeholders; Continuously Innovative, Adaptive, Flexible & Focused on Customer Needs; Promote An Environment That Fosters Growth & Stability For The Tea Industry



Food is our passion.

- β Hasit Shah
- **&** +254206822948
- 🖂 jambo@verticalagro.com
- ⊘ www.verticalagro.com
- 🛛 Kenya



Since 1965 we have grown an innovative range of fruits & vegetables in the Highlands of East Africa. Each week, we sow over 3 million seeds & plants on our own farms in the Rift Valley & together with some of our top farmers. We nurture these plants week in & week out and harvest daily by hand. This allows us to bring you the best quality produce year round that contains all the goodness, nutrition, taste, flavors and colors.





Key products offered: Frozen Avocado

Production capacity exported to China:	300 tons	
Workforce:	> 500	
Export experience:	Europe, Middle East, and Asia	
Social commitments:	strict compliance to food safety and standards at the farms and processing sites.	

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Explore our amazing and famous honey products!

- A Aman Mamaev
- 🖂 mamaev.aman@gmail.com

⊘ www.honeymount.com

- **&** +996776885953
- Ø Kyrgyzstan



We are producing and exporting pure mountain honey. Our vision to be spread Natural raw honey to the Big City citizens and our mission to make happy our clients.



Key products offered:	White Pearl Honey, Cream Honey with fruit, berries flavours, HoneySpoons
Production capacity exported to China:	200000 units/month
Workforce:	less than 10
Export experience:	UAE, Russia, China, Saudi Arabia, USA
Social commitments:	we are committed to bringing the health benefits of honey to you!



Let nori become a useful link between China and Laos for the benefit of the two peoples



- 🖂 nonifruit@qq.com
- & +8562096660028
- ∂ www.nonifruit.la

frutt

◎ Lao People's Democratic Republic

诺丽水果(老挝)有限公司于2013年在老挝首都万象成立。 公司专注于诺丽果的研发、种植和生产。万象市塞塔尼县帕苏村 年产诺丽果酶2000吨。

Noni fruit (lao) Co., Ltd. was established in Vientiane, the capital of Laos, in 2013. The company focuses on the R & D, planting and production of Noni fruit. It has an annual output of 2000 tons of Noni fruit enzyme in pasu village, saitani County, Vientiane city.



Key products offered:	Noni fruit fermented beverage
Production capacity exported to China:	2000 tons of Noni fruit fermented beverage every year
Workforce:	45
Export experience:	China

Company mission: keep people away from intestinal diseases

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THE BIG ISLAND IN ALL ITS FRESHNESS!

- 8 Natolotra RAJAONARIFETRA
- & +261342860704
- 🖂 contact@natioramania.com
- ∂ https://natioramania.com
- Ø Madagascar



NATIORA MANIA SARL is a company based in Antananarivo in the capital of Madagascar. Our main activities are the collection, distribution and export of essential oils and spices from Madagascar. Our missions: technical support, financial education, environmental security.





Key products offered:	Essential oils : ravintsara, clove, geranium, ginger, ylang ylang. spices :vanilla gourmet, baobab powder, black pepper, pink peppercorn, clove, ginger.
Workforce:	less than 10
Export experience:	China, Russia, South Africa, Canada, Emirat Arabe
Social commitments:	Sharing; Respect of the environment; Improvement of the income of women producers.



Fast moving consumer goods trading house

A KAI XUEN TEE

- & +603-3323 0910, +603-3324 8711
- 🖂 nicholastee@lktee.com
- ∂ www.lktee.com
- 🛛 Malaysia





我们是马来西亚领先的快速消费品(FMCG)专家之一,是一家深度的市场拓展服务提供商,擅长通过产品分销和批发模式提供全供应链解决方案,在马来西亚和全球市场拥有广泛的市场网络覆盖。

We are one of the leading FMCG (Fast-Moving Consumer Goods) specialist in Malaysia, a profound Market Expansion Service Provider, expertise in providing Total Supply Chain solutions, through the mode of product distribution and wholesaling, with extensive market network coverage in Malaysia and global market.

Key products offered: Fast moving consumer goods

Workforce:	25
Export experience:	Australia, Bangladesh, China, United States
Social commitments:	Deliver Comprehensive Humanized Services; Assurance of Customer Satisfaction; Embrace Innovation and Drive Change



Malaysian Specialty FMCG Exporter

- A TAN QUAN MING
- **𝔅** 60122550400
- MYNAGAGLOBAL@GMAIL.COM
- ⊘ WWW.MYNAGAGLOBAL.COM
- Ø Malaysia



MY NAGA Global Foods PLT is a one-stop shop for all Malaysian specialty food products. MY Naga represents the best Malaysian consumer products – premium ingredients, sourced locally, under one roof with direct factory partnerships. As a one-stop shop, MY Naga connects local companies and factories in Malaysia to enter export market through e-commerce trading platform.



Key products offered:	HALAL FOOD PRODUCTS
Production capacity exported to China:	20 tons
Workforce:	less than 10
Export experience:	Cambodia, Germany, France, China

VIN CHOON SDN BHD • 412 CF KED, 401230 DT7 • 412 S0 DT7

Actively exporting to many countries around the globe

Q

- A Nicole Cheah
- ENQUIRY@YINCHOON.COM

YINCHOON.COM

- **𝔅** +60122608787
- Ø Malaysia

我们与客户和供应商建立了更好、更密切的工作关系,以提供即时、 可靠的服务,同时不断超越预期和目标。我们希望在未来几年探索 其他尚未开发的市场,为未提供服务的人服务。

We have established better and closer working relationships with our clients and vendors to provide immediate and reliable service but also to continually exceed expectations and goals. We want to explore other untapped markets in the years to come to serve the unserved.





Key products offered:	Ovaltine
Production capacity exported to China:	200 MT
Workforce:	less than 10
Export experience:	Nigeria, Tonga, Bangladesh, Korea

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Dream BUSINESS Por uma agricultura sustentavel Agrobusiness Lda

- 8 Rukssana Saide
- & +258825848320
- 🖂 rukssanasaide@gmail.com
- ⊘ www.groupdream.co.mz
- Ø Mozambique



Dream Agro business Lda是一家成立于2015年的莫桑比克公司。 持有农产品生产、商业化和加工许可证,并提供咨询服务、土地 和社区支持,我们的使命是生产谷物、油籽和谷物以产品的形式 进入市场。

Dream Agro business Lda, Mozambican company was established in 2015. Holding a License for the production, commercialization and processing agricultural products and provision of consulting services, land and communities support, our mission is to produce grain, oilseeds and cereals to grow product at the market.



Key products offered: sesame seeds

Production capacity 2000 tons **exported to China:**

Workforce: 30

Social commitments: to empower the small producer family; to develop our communities and village



We treat cashews with kindness

- A William Larson
- **&** +258 85 018 4500
- 🖂 william@sunshinenuts.com
- https://sunshinenuts.com/
- Ø Mozambique





联合国国际贸易中心-阿里巴巴国际站 全球发展中国家中小企业数字化贸易加速器项目 ITC-Alibaba.com Global Digital Trade Accelerator for MSMEs in Developing Countries

我们的腰果在莫桑比克种植、烘焙和包装。我们立即通过烘焙和 包装,迅速捕捉腰果的真正味道。使用优质铝箔包装可以保持腰果 特有的奶油味,腰果有独特的酥脆留香的口感。我们通过各种计划 将股东分配利润的90%捐赠给周边社区。

Our cashews are grown, roasted and packaged at the source in Mozambique. We quickly capture the true flavor of a cashew by roasting and packaging right away. Using a premium foil package preserves the creaminess unique to our cashews - yet they also have a signature crunch. We give away 90% of shareholder's distributed profits to the surrounding community through various programs.



Key products offered:	Sunshine Nut Cashews - Perfectly plain, Sprinkling of sea salt, Spark of Spices, Handful of Herbs, Sugar and Spice- 200g and 30g. Cashew butter - all five variants.
Production capacity exported to China:	150 metric tons
Workforce:	32
Export experience:	United States of America, Europe, Middle East, South Africa
Social commitments:	community care; job creation; vulnerable women and children support.

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one of the leading manufacturer and exporter of natural sesame seeds in Myanmar.

- A Moe Moe Myat Ko
- **&** +959457333001
- ₩ moemoe@kaungkogroupmyanmar.com
- ♂ www.kaungkogroupmyanmar.com
- 🛛 Myanmar



我们于2012年开始生产,并定期向韩国出口烤芝麻粉。2019年, 我们从泰国获得了新的芝麻买家。过去9年,我们的烤芝麻籽和粉 的年出口量平均为1000吨,今年新工厂建成后,未来几年产量 将翻一倍。

We started manufacturing operations in 2012 and export roasted sesame powder to South Korea regularly. In 2019, we got new sesame seeds buyer from Thailand. Our yearly exports of roasted sesame seeds and powder has averaged 1000 tonnes in the last 9 years and will increased to double production in coming years after our new factory constructing in this year.



Key products offered:	Natural Sesame Seeds, Beans, Peanuts
Production capacity exported to China:	2000 tons
Workforce:	20
Export experience:	South Korea, Thailand
Social commitments:	We ensure to compliance all business ethics and adapting environmentally sustainable growth in Farming, Processing and Quality.

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Support Nepali Beekeepers

- A Mahalaxmi Shrestha
- & +977-1-5547278
- 🖂 smahalaxmi@hotmail.com
- ${\mathscr O}$ www.beekeepingshop.weebly.com
- 🔘 Nepal



Beekeeping and Research Centre是一家从事养蜂和蜂产品营销 20多年的先驱公司。该公司支持农村农民生产和销售优质蜂产品, 以促进尼泊尔养蜂业的可持续发展。

Beekeeping and Research Center viz The Beekeeping Shop, is a pioneer company involved in beekeeping and marketing of bee products for more than two decades. The company supports rural farmers in production and marketing of quality bee products for sustainable beekeeping development in Nepal.



Key products offered:	Honey (KASTI Himalayan Honey, TBS Pure Honey)
Production capacity exported to China:	25 tons
Workforce:	less than 10
Export experience:	Japan, China
Social commitments:	beekeeping is the one of the very important environmentally friendly activity

African Coffee Hunters Ltd

A Cyci Xiao

- & +86 0731-8518 0718; +86 135 7486 0352
- ⋈ sinoafricacooperation@overseashome.cn
- www.sinoafrica-business.com;
 www.zhuwaizhijia.com
- 🛛 Rwanda







African Coffee Hunters Limited创始人作为非洲精品咖啡协会主席, 拥有17年咖啡领域专业经验。非洲以其独有的气候优势,是咖啡的 发源地和生长乐土,香气独特芬芳,调性明亮活泼,口感干净清新。 我们联合驻外之家致力于将非洲最高端的精品咖啡带给广大的中国 咖啡爱好者!

The founder of African Coffee Hunters Limited, as the chairman of the African Fine Coffee Association, has 17 years of professional experience in the coffee field. With its unique climate advantage, Africa is the birthplace and growing land of coffee, with a unique and fragrant aroma, bright, clean and fresh taste. We are committed to bringing the highest-end specialty coffee from Africa to Chinese coffee lovers with Overseas Home.

Key products offered:	IGIHANGO WOMEN'S COFFEE
Production capacity exported to China:	More than 300 tons
Workforce:	20
Export experience:	Western Europe, Southeast Asia
Mission:	Our vision is to bring more good African coffee and good products to China!

HAVANA HILLS Du Plessis wines (PTY) LTD

- A Renet Strydom
- & 27823162549
- 🔀 rstrydom@havanahills.co.za
- ♂ www.havanahills.co.za
- 🔘 South Africa



We are a wine farm producing wine from grapes that are exclusively grown on Havana Hills, we sell under the Du Plessis Wines brand. We are continuously striving to become one of the top referred to Wine Estates in South Africa.



Key products offered:	wine
Production capacity exported to China:	450 metric tons
Export experience:	China, Germany
Social commitments:	supporting sustainability in the SA Wine industry.

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a factory for the processing of dried fruits and nuts in Northern part of Tajikistan

- A Muminjon Mamadjonov
- **&** +992935980060
- 🖂 manager@isfarafood.tj
- ⊘ www.isfarafood.com
- Tajikistan





我们公司成立于2010年。该工厂生产各种各样的干果和坚果, 如:杏干、水果混合物、苹果干、梨干、水果片和其他干果。 我们的工厂位于塔吉克斯坦的一个生态清洁地区--伊斯法拉。

Our company was founded in 2010. The factory produces a wide variety of dried fruits and nuts like: dried apricots, fruit mixtures, dried apple, dried pear, sliced dried fruits, and other dried fruits. Our factory is located in an ecologically clean region of Tajikistan, - Isfara.



Key products offered:	Dried fruits and nuts, apricot kernels oil
Production capacity exported to China:	1000 metric tons
Workforce:	117
Export experience:	Russia, Republic of Kazakhstan, USA, Belarus, Latvia
Social commitments:	quality, knowledge, innovation, family



products to build the brand to be known in the world market

- A Sutipong Dokkulab
- **𝔅** +66858698616
- 🖂 ceo.artuatee@gmail.com
- https://th19000049746rorb.trustpass.alibaba.com/
- Thailand



The company will focus on developing good products with high quality, innovative and utilizing new technology for the benefit; The company will focus on building brands to occupy the hearts of consumers forever.



Key products offered:	OEM Tuna canned food / Seafood snack / Fresh Fruits etc
Production capacity exported to China:	10000 metric tons
Workforce:	less than 10
Export experience:	Middle East, USA, South EU, Asia, South Africa
Social commitments:	the company will treat employees, business partners, and consumers as family members.

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A Doan Linh

& +84906454607

🖂 doantranthuylinh@gmail.com

⊘ www.lightcoffee.vn

Ø Vietnam



We are a coffee company operating since 2012, main products are roasted and ground coffee, instant powders; we aspire to be a globally sold coffee brand; our mission is to provide delicious and nutritious coffee to buyers around the world.



Key products offered:	green coffee beans, roasted coffee beans
Production capacity exported to China:	100 metric tons
Workforce:	less than 10
Export experience:	United States, China, Philippines

IGM Vietnam Co., Ltd

Let us be your partner in food development and export from Vietnam to the world.

- 🞗 Tam Nguyen 🖂 n.tam@igmvn.com
- Ø Vietnam





From initial concept to product delivery and international export, IGM's food development team will assist you to bring ideas to life, launch products more quickly, and provide you with confidence in the product developed.

Key products offered: Snack seasonings, Korean seasonings, dim sum, shrimp dumplings, pizza, spring rolls

Production capacity exported to China:	5-20 tons
Workforce:	less than 10
Export experience:	Japan, Korea

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We have a dedicated team of food scientists

- 🔉 Tam Luong 🛛 🖂 tan
 - tamvan2628@gmail.com

www.ma6corp.com

- **&** +84917399797
- Ø Vietnam

我们将继续书写我们的故事:永远为人类和地球提供我们所能提供 的最好的产品。我们以Ma6和Organika Garden为商标提供品牌产品。

We promise we will keep on writing this story as the world deserves: offering always the best we can to people and to our planet. We're offering branded products under our Ma 6 and Organika Garden labels.





Key products offered:	Instant coffee 3 in 1, 4 in 1, Roasted and Ground coffee
Production capacity exported to China:	3000 tons
Workforce:	70
Export experience:	China, the United, States, Australia, New Zealand
Social commitments:	We aim to be an indispensable partner and thought leader for our customers.

Viet Pepper Company Limited

We are committed to growing the finest Vietnamese spice!

- A Thuy Lien Hua
- 🖂 office@vietpepper.com.vn
- **&** +842837438200
- ⊘ www.vietpepper.com.vn
- Vietnam

我们热爱越南香料,并致力于向世界推广我们的高品质产品。 凭借对我们工作的热情和对越南农业的深刻理解,我们公司 自2012年成立以来经历了快速增长。我们致力于提供符合国际 标准的辣椒,同时去掉中间环节,全面控制从农场到市场的辣椒 质量。

We love Vietnamese spices and love to promote our high-quality products to the world. With passion for our work and a deep understanding of Vietnamese agriculture, our company has experienced a rapid growth since its foundation in 2012. We are committed to offer pepper which meets international standards, while eliminating middlemen to fully control the quality of the pepper from the farm to the market.

Key products offered:	Organic and Conventional Spices, Private Label, OEM
Production capacity exported to China:	1000 tons
Workforce:	80
Export experience:	USA, Japan, Australia, France, Germany
Social commitments:	We focus on satisfying our clients, growing our team spirit and enhancing the quality of life for our people.



ITC-Alibaba.com Global Digital Trade Accelerator for MSMEs in Developing Countries



Dytech Limited

Pure organic honey,beeswax,propolis and yellow jerry from wild natural flowering forests of Zambia

- **&** +260955720022
- 🖂 alanchanda@gmail.com
- 🛛 Zambia







Dytech是一家具有强劲社会经济活力的、以动态技术为导向的综合公司,其农村足迹覆盖赞比亚八个省份,拥有5000名外围种植者。

Dytech is an integrated robust social economic scalable dynamic technology oriented focused firm with a rural footprint covering eight provinces of Zambia with 5000 outgrowers.



Key products offered:	Honey,Wax,Propolis and Yellow Jerry
Production capacity exported to China:	300 tons
Workforce:	18
Export experience:	Germany, UK, Holland, South Africa, China
Social commitments:	reduce high levels of poverty; maintain stable eco systems where the forests are saved and create eco-friendly minimal human footprint while enhancing livelihood improvement for communities across Zambia.